

# **Silicon Valley SCORE** [georgecrosby@sbcglobal.net](mailto:georgecrosby@sbcglobal.net)

## **For California Residents**

### **1. Site for all permit requirements**

[www.calgold.ca.gov](http://www.calgold.ca.gov)

### **1a. California Business Startup Kit (fee involved)**

[www.startupkits.com](http://www.startupkits.com)

## **For Santa Clara County CA residents**

### **2. Local SCORE Chapter listing resources available**

[www.svscore.org](http://www.svscore.org)

## **For All States**

### **3 For the Home page in any state – replace the xx with your state two letter designation**

[www.state.xx.us](http://www.state.xx.us)

### **4. Financing, business plans, etc**

[www.sba.gov](http://www.sba.gov)

[www.score.org](http://www.score.org)

[www.vfinance.com](http://www.vfinance.com) (Venture capital resource library)

[www.bplans.com/sp/businessplans.cfm](http://www.bplans.com/sp/businessplans.cfm) (Review up to 500 business plans)

<http://office.microsoft.com/en-us/templates/CT010957771033.aspx> (22 Financial Templates)

### **5. Access to all government sites**

[www.firstgov.com](http://www.firstgov.com)

### **6. Federal Domestic Assistance – grants and other non-government grant sources**

<http://12.46.245.173/cfda/cfda.html>

<http://www.sba.gov/sbir/indexsbir-sttr.html>

<http://www.sba.gov/expanding/grants.html>

<http://fdncenter.org>

<http://www.lib.msu.edu/harris23/grants>

<http://www.escus.org>

<http://www.guidestar.org>

[www.grantwriters.com](http://www.grantwriters.com)

### **7. Law Advice Sources**

<http://www.businesslaw.gov/>

[www.freeadvice.com](http://www.freeadvice.com)

[www.nolo.com](http://www.nolo.com)

[www.businesslaw.gov](http://www.businesslaw.gov)

**8. Small Business Administration On-Line Library – Download helpful business booklets**  
[www.sba.gov/library/pubs.html](http://www.sba.gov/library/pubs.html)

**9. Guide for foreign-born residents – visas, relocation, immigration, INS, Customs, etc.**  
<http://www.foreignborn.com/>

**10. Small Business sites, marketing plans and ideas, contracts, agreements, incorporate on-line**

<http://www.aarp-smallbiz.com>  
[www.morebusiness.com](http://www.morebusiness.com)  
[www.smalltownmarketing.com](http://www.smalltownmarketing.com)  
[www.soho.org](http://www.soho.org)  
[www.allbusiness.com](http://www.allbusiness.com)  
[www.ideacafe.com](http://www.ideacafe.com)  
[www.improvemybusiness.com](http://www.improvemybusiness.com)  
<http://smallbusiness.sbc.yahoo.com/resources>  
[www.corporate.com](http://www.corporate.com) (Incorporation site)

**11. Finding Sales Reps and Agents (a fee site)**  
[www.manaonline.org](http://www.manaonline.org)

**12. Finding Asian manufacturers and/or products**  
[www.globalsources.com](http://www.globalsources.com)  
[www.alibaba.com](http://www.alibaba.com)

**13. Patents, Trademarks and Copyrights including good FAQ's list**  
[www.uspto.gov](http://www.uspto.gov)  
<http://www.inta.org/info/faqs.html>  
<http://www.copyright.gov>

**14. Library of Congress**  
[www.loc.gov](http://www.loc.gov)

**15. Export Regulations, Partners, Contacts**  
**Establish contacts, register and conduct global business – Dep't of Commerce**  
<http://www.myexports.com>  
[www.exportimportlaw.com](http://www.exportimportlaw.com)

**16. U. S. Commercial Service Office locations – export assistance**  
**Global Listing of trade events. Export marketing research and tools**  
[www.usatrade.gov](http://www.usatrade.gov)

**17. International e-commerce, cross border business, guide to B2B international markets**  
<http://globaledge.msu.edu>  
<http://www.emarketservices.com>

**18. Excellent reference site for all International trade – sign up for free bi-weekly newsletter**

<http://www.fita.org/webindex>

<http://fita.org/tools/index.html>

**19. Free export/import law assistance**

[www.exportimportlaw.com](http://www.exportimportlaw.com)

**20. Tariff & Tax Information**

<http://www.ita.doc.gov/td/tic/tariff/>

**21. Four Good Business Plan Outline Sites**

<http://www.sba.gov/starting/indexbusplans.html>

[http://www.inc.com/guides/write\\_biz\\_plan/](http://www.inc.com/guides/write_biz_plan/)

<http://www.business-plan.com/outline.html>

[http://www.inc.com/guides/start\\_biz/20660.html](http://www.inc.com/guides/start_biz/20660.html)

**22. Run your business on-line (Low cost support sites)**

**Microsoft and Oracle sites for customer management, sales and marketing**

[www.bcentral.com](http://www.bcentral.com)

[www.oraclesmallbusiness.com](http://www.oraclesmallbusiness.com)

**23. Selling to the Government**

**Buying from and Selling to the U. S. Government**

[www.gsa.gov](http://www.gsa.gov)

[www.govcon.com](http://www.govcon.com)

[www.pro-net.sba.gov](http://www.pro-net.sba.gov)

[www.sba.gov/GC/whatwedo.html](http://www.sba.gov/GC/whatwedo.html)

**24. Small, minority and woman business access to GSA National Procurement Activities**

<http://www.gsa.gov/oed>

**25. Franchises - Info on products, services and support for anyone interested in franchising, buying a business and dealership businesses**

[www.aafd.org](http://www.aafd.org)

[www.bizbuysell.com](http://www.bizbuysell.com)

[www.usbx.com](http://www.usbx.com)

[www.sunbeltnetwork.com](http://www.sunbeltnetwork.com)

[www.bizben.com](http://www.bizben.com) (California only)

**26. Good magazine for a small fee plus many free articles.**

[www.entrepreneur.com](http://www.entrepreneur.com)

**27. More good web sites**

[www.smallbusiness.yahoo.com](http://www.smallbusiness.yahoo.com)

[www.bizstats.com](http://www.bizstats.com) (Small business profitability)

[www.smallbizbooks.com](http://www.smallbizbooks.com) (Guide book by business type)

[www.entreworld.com](http://www.entreworld.com) (Quick facts and resources)

[www.toolkit.cch.com](http://www.toolkit.cch.com) (Business Owner's Tool Kit)

[www.startupjournal.com](http://www.startupjournal.com) (Wall Street Journal Small Business site)

[www.thomasregister.com](http://www.thomasregister.com) (American manufacturers)

<http://www.smetoolkit.org/> (Excellent free business tools)

## **28. Create a web site to market your products**

[www.smallbusiness.yahoo.com](http://www.smallbusiness.yahoo.com) (Some costs involved including transaction fees – highly rated for startups)

## **29. Lists over 173,000 American & Canadian manufacturers, many on-line catalogs**

<http://www.thomasregister.com>

## **30. Partnerships and How to Form them**

<http://www.vakilno1.com/howto/partnership/contentpartnership.htm>

[http://www.ehow.com/how\\_1842\\_form-partnership.html](http://www.ehow.com/how_1842_form-partnership.html)

## **31. Small Business Guide to Importing and Exporting**

<http://www.iexportimport.com/resources/main.htm>

## **32. Venture Capital Sources and Angel Investors**

<http://www.fastangels.com/> (Technology investments only)

<http://www.inc.com/articles/2001/09/23461.html> (INC Directory of Angel Investors)

<http://www.vcfv.com/>

<http://www.privateequitycentral.net/splash.cfm>

<http://www.vfinance.com/home.asp?ToolPage=venca.asp>

[http://www.cardinalfund.com/links\\_venture\\_capital.asp](http://www.cardinalfund.com/links_venture_capital.asp)

<http://www.vcaonline.com/database/?OVRAW=venture%20capital%20firms&OVKEY=venture%20capital%20firm&OVMTc=standard>

## **33. Non-Profit Organizations**

[www.nonprofits.org/npofaq/](http://www.nonprofits.org/npofaq/) A long list of frequently asked questions

## **34. Outsourcing Services**

<http://www.ezgoal.com/outsourcing/>

<http://www.outsourcing-center.com/>

<http://www.vendorseek.com/>

<http://www.blogsource.org/>

## **35. International Cultural and Etiquette Information**

<http://www.kwintessential.co.uk/resources/country-profiles.html>

**36. Demographics and databases**

<http://www.melissadata.com/Lookups/>

**37. Limited Liability Companies and Single Person LLC's (primarily CA inf0)**

[http://www.ss.ca.gov/business/llc/llc\\_faq.htm](http://www.ss.ca.gov/business/llc/llc_faq.htm)

**38. Read summaries of business books before you purchase**

<http://www.summary.com/cgi-bin/Soundview.storefront/43d792f300a6df5e27170a0000f8063a/UserTemplate/401?pub=SCORE&refid=137>

**39. Free 16 page Guide to Exporting**

<http://www.unzco.com/basicguide/toc.html>

**40. Free How-To Guides for Small Business**

<http://www.entrepreneur.com/howto/0,5967,,00.html>

**41. Small Market Business Research (free from Microsoft)**

<http://www.microsoft.com/smallbusiness/resources/marketing/market-research.aspx?xid=OVPI555>

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