

# **Silicon Valley SCORE Chapter 405**

4701 Patrick Henry Drive Santa Clara, CA 95054

**Resources for helping Clients on most business subjects.**

**Revised April 2020 (can be found on members page "Slides and Handouts" see gold star list of links and resources) Also on "Drive" on our volunteer.org site/ For Wuhan virus disaster help go to 56 Disaster Relief**

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## **1. Business Plan Outline Sites**

[http://www.inc.com/guides/write\\_biz\\_plan/](http://www.inc.com/guides/write_biz_plan/)

<http://www.business-plan.com/outline.html>

[http://www.inc.com/guides/start\\_biz/20660.html](http://www.inc.com/guides/start_biz/20660.html) [www.bplan.com](http://www.bplan.com) (you can read many plans here)

<http://www.jian.com>

[smallbusiness.yahoo.com](http://smallbusiness.yahoo.com)

<http://www.businessplans.org> Has multiple sample plans

<http://www.BizPlanIt.com>

<http://www.myownbusiness.org>

[www.bplan.com](http://www.bplan.com) This site has lots of plans and help

## **SBA business plan**

....create your business plan, Step by step with help.

Executive summary <http://www.sba.gov/content/executive-summary>

Market Analysis

<http://www.sba.gov/content/market-analysis>

Organization and Management

<http://www.sba.gov/content/organization-management> Service or Product

Line

<http://www.sba.gov/content/service-or-product-line>

Marketing and Sales

<http://www.sba.gov/content/marketing-sales-management> Funding Request

<http://www.sba.gov/content/funding-request>

Financial Projections

<http://www.sba.gov/content/financials> Appendix

<http://www.sba.gov/content/appendix>

How to Make your Plan Standout

<http://www.sba.gov/content/how-make-your-business-plan-stand-out>

Interactive on line aid. \$20.00 per month or \$12.00 on annual plan. [www.liveplan.com](http://www.liveplan.com)

## **Non Profits**

[http://www.bplans.com/nonprofit\\_business\\_plan\\_templates.cfm](http://www.bplans.com/nonprofit_business_plan_templates.cfm)

<http://articles.bplans.com/small-business-legal-issues/starting-a-nonprofit-community-organization/46>

[https://www.simplecharityregistration.com/register.aspx?ref=guidestar\\_464315&cm\\_mid=4653070&cm\\_crmid=8abb27af-0612-e411-adbd-0050569e1644&cm\\_medium=email](https://www.simplecharityregistration.com/register.aspx?ref=guidestar_464315&cm_mid=4653070&cm_crmid=8abb27af-0612-e411-adbd-0050569e1644&cm_medium=email)

simple charity registration.

[www.simplecharityregistration.com](http://www.simplecharityregistration.com)

<http://www.bcorporation.net/> Certification as a B Lab business.

## **2 . Buying and Selling a Business**

<http://www.mergernetwork.com> Covers all types of businesses for sale

[www.bizstats.com](http://www.bizstats.com)

<http://www.bizbuysell.com> Helps with evaluations

[www.aafd.org](http://www.aafd.org) sort of a coop for franchise owners to get together to solve problems.

<http://restaurantrealty.com/>

[www.bizben.com](http://www.bizben.com) (California only)

<http://www.bizbuysell.com/>

<http://www.franchiseopportunities.com/>

<http://www.businessbrokers.net/>

<http://www.ibba.com> International Business Brokers Association  
<http://www.cabb.org> California Association of Business Brokers

### 3. California Only

License/Permit requirements for California Residents

[www.calgold.ca.gov](http://www.calgold.ca.gov)

<http://www.businessportal.ca.gov/>

San Jose City requirements and help at

<http://www.businessownerspace.com/plan/doing-business-in-san-jose-silicon-valley/>

<https://www.ftb.ca.gov/businesses/> Franchise Tax board

[www.startupkits.com](http://www.startupkits.com)

<http://www.consumerservices.ca.gov/> Consumer Product Safety

[www.boe.ca.gov/](http://www.boe.ca.gov/)

Seller's Permit State Board of Equalization. (408) 277-1231 250 South Second St San Jose For sales taxes.

<https://sjpermits.org/permits/help/permitsavailable.htm> on line permits city of San Jose

<http://www.sos.ca.gov/business-programs/business-entities/name-availability/> How to get a DBA

<http://www.establishmybusiness.com/business-basics/santa-clara-county-fictitious-business-name-dba>  
to obtain a DBA

Obtaining an EIN number

<https://www.irs.gov/businesses/small-businesses-self-employed/employer-id-numbers>

**Cottage Food Operators**

<https://cdph.ca.gov/>

### 4. Consulting Businesses

<http://tenonline.org/>

<http://www.CPAdirectory.com>

## 5. Demographics and databases Mkt Research

<http://www.melissadata.com/Lookups/>

<http://www.sjpl.org/business> San Jose Library Business

<http://www.tbc-world.com/>

<http://www.richsdata.com>

<http://www.bizstats.com/>

[www.privco.com](http://www.privco.com)

San Jose Library card gives access to several including Privco

<http://www.econovue.com/>

## Disaster Help from SCORE

<https://www.score.org/content/small-business-disaster-preparedness-resources>

## 6. E-Commerce Internet Marketing

<http://websearch.about.com/od/computertechutilities/tp/domainname.htm?nl=1> listing of domain name services

<http://www.interland.com/legal/domain/default.asp> good info before you register

[www.godaddy.com](http://www.godaddy.com)

<https://domains.google.com/about/> Domain name service

[www.domcomp.com](http://www.domcomp.com) compare prices for domain registration

. <https://domains.google.com/about/>

<http://domaintyper.com/> <http://www.domainsbot.com/> <http://www.domaintools.com/>

<http://www.dotomator.com/> <http://instantdomainsearch.com/> <http://www.nameboy.com/>

<http://domainsearch.com/> <http://www.icann.org> <http://www.networksolutions.com>

<http://www.register.com/>

<http://www.nametumbler.com> suggested domain names

<http://www.bigstep.com>

<http://store.yahoo.com>

<http://www.swapsmarts.com/home.asp> <http://webmarketingtoday.com/>

[www.quantcast.com](http://www.quantcast.com) web site review. may have some issues but has demographics.

[www.siteworx.com](http://www.siteworx.com) charges for review

[www.overdriveinteractive.com](http://www.overdriveinteractive.com) claims to track ROI on social media. charges

<http://www.regalix.com/home> Many articles on web site

[www.seesawnetworks.com](http://www.seesawnetworks.com) a DOOH aggregator (Digital out of home) [www.getlisted.org](http://www.getlisted.org)

Check on your company name. Might be listed but not verified

[www.DMOZ.org](http://www.DMOZ.org) (paid)

[www.pr.com](http://www.pr.com) News release service

[www.prweb.com](http://www.prweb.com) News release service

[www.about.me](http://www.about.me) A custom profile & personal dashboard.

[www.goldenslate.com](http://www.goldenslate.com) Web site to help consumers find trustful service professionals

[www.socialhi5.com](http://www.socialhi5.com) Different social marketing site. Helps drive customers to site  
[www.nextdoor.com](http://www.nextdoor.com) For very locally focused businesses immediate neighbors.

### **WEB SITE developers**

[www.squarespace.com](http://www.squarespace.com)

[www.Weebly.com](http://www.Weebly.com)

## **7. E-Commerce**

### **Social media marketing tracking and measurements.**

[www.socialmention.com](http://www.socialmention.com) measures general sentiment about your inputs

[www.klout.com](http://www.klout.com) measures influence of facebook, linkedin twitter Google+

[www.facebook.com](http://www.facebook.com) Analytical data for your facebook page.

[www.bitty.com](http://www.bitty.com) integrates individual platforms

[www.twitteranalytics.com](http://www.twitteranalytics.com) The tool also tracks number of mentions, new followers & newly followed

[www.googleAnalytics.com](http://www.googleAnalytics.com) Campaign tracking. There are custom reports available.\

[www.buffer.com](http://www.buffer.com) can analyze other software and traffic on posts.

[www.tweetreach.com](http://www.tweetreach.com) Good tool for tracking conversations on Twitter.

Enter your hashtag and allow TweetReach to search.

[www.keyhole.com](http://www.keyhole.com) Very similar to TweetReach

### **Other resources for selling on the Internet.**

<https://support.google.com/adSense/answer/6002621?hl=en> Google Display Ads (shared for sites)

<https://support.google.com/youtube/answer/2467968?hl=en> YouTube Ads

<https://www.facebook.com/business/ads-guide?tab0=Mobile%20News%20Feed> Facebook Ads

<https://www.facebook.com/business/ads-guide/clicks-to-website/instagram-links?toggle0=Photo>

for Instagram Ads

<https://support.google.com/adwords/answer/1704389?hl=en> Text Ads

<https://www.spyfu.com/?alt=5> Checking your competitor advertising and key words

<https://www.wordtracker.com/> finding key words for your markets

<http://www.gybo.com/california/> get your business on line.

<http://www.IBM.com/smallbusiness>

<http://www.fedexcommerce.com>

<http://www.ec.ups.com>

<http://www.e-commerce.com>

<http://www.internet.com>

<http://www.wilsonweb.com> (all-inclusive web marketing and e-commerce guide)

<http://www.dirtyworksolutions.com/> (traffic building aid)

<http://adwords.google.com>

[www.citymax.com](http://www.citymax.com) provides templates to create web site

<http://www.mailermailer.com/index.rwp> creates e mail mailers... free 59 page book on how to do google, yahoo, bing and yelp all have business listings which do not cost anything. to check if you are listed go to [www.getlisted.org](http://www.getlisted.org) it is free.

[www.ubl.org](http://www.ubl.org) is not free but is good for small businesses that have locations for customers.

<http://www.mystoryinc.com/video/score.htm> Example of SCORE video.

<http://nutshellmail.com/> Saves time monitoring brand on social networking sites.

<http://www.socialquickstarter.com/> constant contact help for doing social network marketing

[http:// www.constantcontact.com/learning-center/index.jsp](http://www.constantcontact.com/learning-center/index.jsp)

Basics in starting social media

marketing [http://www.constantcontact.com/online-](http://www.constantcontact.com/online-surveys/index.jsp)

[surveys/index.jsp](http://www.constantcontact.com/online-surveys/index.jsp) [http://www.constantcontact.com/email-](http://www.constantcontact.com/email-marketing/index.jsp)

[marketing/index.jsp](http://www.constantcontact.com/email-marketing/index.jsp) <http://www.facebook.com/hacked/> If

you are hacked on facebook.

[www.smallbusiness.yahoo.com](http://www.smallbusiness.yahoo.com) domain names web sites and e commerce.

[www.blogdash.com](http://www.blogdash.com) assistance in marketing your site...better than adwords

<http://www.customlogocases.com/blog/how-to-start-an-online-business-on-ebay/>

## 8. Export Regulations, Partners, Contacts

Establish contacts, register and conduct global business – Dep't of Commerce

[www.exportimportlaw.com](http://www.exportimportlaw.com)

<http://Export.gov>

<http://www.globalpg.com>

<http://www.sbea.com>

<http://www.exportsbdc.org>

[www.ita.doc.gov/tic](http://www.ita.doc.gov/tic) Combined USA export site.

<http://www.trade.gov/faq.asp>

[https://help.cbp.gov/app/answers/detail/a\\_id/197/noIntercept/](https://help.cbp.gov/app/answers/detail/a_id/197/noIntercept/)

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### Export License for the US.

[http://export.gov/regulation/eg\\_main\\_018219.asp](http://export.gov/regulation/eg_main_018219.asp)

[www.economia.gob.mx](http://www.economia.gob.mx) Mexico Ministry of economics

[www.bis.doc.gov](http://www.bis.doc.gov) Dept. of Commerce gives exporter resources

[www.fita.org/useful](http://www.fita.org/useful) a trade magazine

### Import license to the USA

[https://help.cbp.gov/app/answers/detail/a\\_id/197/~importing---licenses%2Fpermits](https://help.cbp.gov/app/answers/detail/a_id/197/~importing---licenses%2Fpermits)

<https://www.cdc.gov/coronavirus/2019-ncov/community/organizations/businesses-employers.html>

Coronavirus information from CDC

<http://www.tbc-world.com/>

<https://www.statebuy.state.gov/fa/documents/listofoverseascertificatesandassurances.pdf>

[http://globaledge.msu.edu/resourcedesk/gr\\_trade\\_law.asp](http://globaledge.msu.edu/resourcedesk/gr_trade_law.asp) Intl trade law

<http://fita.org/useful> Useful information on Intl. trade

<http://www.sba.gov/tools/local-assistance/eac> SBA export assistance centers

<http://www.sba.gov/exportbusinessplanner> Export biz

<http://www.sba.gov/content/export-express-program>

Export loan programs

<http://www.americanlaw.com/treatylist.html> Foreign investor laws. Lists all countries that have commercial rights to invest in the USA.

<http://www.sba.gov/community/blogs/when-and-how-register-your-business-%E2%80%9Csmall-business%E2%80%9D>

[usstatebpa@subscriptions.fcg.gov](mailto:usstatebpa@subscriptions.fcg.gov) Subscription service of the state dept..weekly newsletter

<http://www.fita.org/webindex>

<http://fita.org/tools/index.html>

<http://www.evaresta.com/> Mostly for how to export and enter foreign markets.Global consultants

[www.myexports.com](http://www.myexports.com) export regulations

### Customs brokers Freight Forwarders..how to find

<http://www.cb fanc.org/> Help finding a broker or Freight Forwarder

<http://www.air7seas.com/domestic-freight.php> Source of freight carriers export etc.

[http://www.portofoakland.com/pdf/maritime/mari\\_tarif\\_09\\_2007.pdf](http://www.portofoakland.com/pdf/maritime/mari_tarif_09_2007.pdf) Fees for custom storage for the port of Oakland. Penalties for failure to clear customs...5 free days.

**9. Federal/State Government Procurement, Contracts & Subcontracts, Compliance**



[https://www.jointcommission.org/assets/1/6/Feb\\_2017\\_State\\_Compounding\\_Regulations.pdf](https://www.jointcommission.org/assets/1/6/Feb_2017_State_Compounding_Regulations.pdf)

multi state medication compounding.

<http://www.sba.gov/content/register-government-contracting>

[www.firstgov.com](http://www.firstgov.com) access to many government web sites.

<http://www.mac.doc.gov>

<https://www.sba.gov/content/procurement-center-representatives>

<http://www.sba.gov/content/am-i-small-business-concern> (Am I a small business?)

<https://www.sam.gov/portal/SAM/#1#1> System for Award Management (status, registration etc)

<http://web.sba.gov/subnet> <http://pro-net.sba.gov>

<http://www.sba.gov/blogs/when-and-how-register-your-business-small-business> (when and how to register)

<http://www.sba.gov/hubzone>

<http://www.sba.gov/gcclassroom> course on contracting with the federal govt.

<http://www.business.usa.gov> (Links to all Federal Government business services)

<http://www.rcacwv.com/home.html>

[http://www.firstgov.gov/Business/Business\\_Gateway.shtml](http://www.firstgov.gov/Business/Business_Gateway.shtml)

<http://www.statelocalgov.net/index.cfm> (Local Government Directory)

<http://www.dnb.com/us/> (DUNS number free registration)

<http://www.fedbizopps.gov/> (e posting for government bids)

<http://www.sba.gov/subnet> (SBA subcontracting network)

<http://www.gsa.gov/> (buying from and selling to the government)

<http://www.census.gov/epcd/www/naics.html> (NAICS look up guide)

<http://www.sba.gov/GC/>

<http://www.nwbc.gov/> National Women's Business Council

<http://www.nawbo.org/> National Organization of Women Business Owners

[http://www.usa.gov/Business/Business\\_Gateway.shtml](http://www.usa.gov/Business/Business_Gateway.shtml)

[http://www.mbdba.gov/?section\\_id=4&bucket\\_id=150&content\\_id=2362&well=entire\\_page](http://www.mbdba.gov/?section_id=4&bucket_id=150&content_id=2362&well=entire_page) (for minority and woman business access to GSA National Procurement Activities,)

[www.sba.gov](http://www.sba.gov)

[www.score.org](http://www.score.org)

[www.vfinance.com](http://www.vfinance.com) Venture capital resources

<http://www.sba.gov/financing/frprequal.html>

<http://www.sba.gov/financing/frcdc504.html>

<http://www.bankrate.com/>

<http://www.capital-connection.com>

<http://www.livecapital.com>

<http://www.businessfinance.com>

<http://www.garage.com> <http://www.bankofamerica.com>

<http://www.wellsfargo.com>

<http://www.gsa.gov/portal/category/20998> GSA Government purchasing program.

<http://www.smalltofeds.com/2008/06/small-business-federal-government.html><http://www.firstgov.com> Info on contracting business

<http://www.fda.gov> Instructions on getting approval for medical devises

<http://www.navysbir.com/paid.htm> Getting navy to delay payments

<http://business.usa.gov/> resource for doing business with state and local governments

<http://www.hr-3d.com/> Consulting company compliance to compensation services gvt contracting

<http://www.capterra.com/customer-relationship-management-software/> reviews dozens of CRM sites

<http://www.dav.org/> Organization for disables vets.

[www.firstgov.com](http://www.firstgov.com)

[irs@service.govdelivery.com](mailto:irs@service.govdelivery.com) IRS newsletters

<http://www.state.gov/e/eb/directline/> Helps you contact Ambassadors in countries your biz has presence!  
Referred to as Direct Line Program

<https://www.irs.gov/businesses/small-businesses-self-employed/employer-id-numbers> Place where you can get and EIN number

## California Small business and disabled vets

[www.caleprocure.ca.gov](http://www.caleprocure.ca.gov) Small biz and disabled vets Enterprise program

<http://www.dgs.ca.gov/pd/Programs/OSDS.aspx> Procurement Div State certifying and recertification

[mattzweier@dgs.ca.gov](mailto:mattzweier@dgs.ca.gov) He was a lecturer for membership 9/27/17

<http://www.unspsc.org/> United Nations Std. Products and services codes

<http://www.dgs.ca.gov/pd/Programs/OSDS.aspx> Includes Nonprofit NP and NP veterans prog.

<http://www.dgs.ca.gov/pd/Programs/caleprocure/SCPRSDData.aspx> Historical data base of contracts

## 10. Find Competition

<http://froogle.google.com> (Look for competitor's products and pricing)

## 11. Foreign-born residents – visas, relocation, immigration, INS, Customs, etc.

<http://www.foreignborn.com/> Guide for foreign born clients.

<http://www.doingbusiness.org/data/exploreeconomies/united-states>

## 12. Franchises - Info on products, services and support for anyone interested in franchising, buying a business and dealership businesses

[www.theesource.com/rglenister](http://www.theesource.com/rglenister) (excellent franchise support for modest fee)

<http://www.fradata.com>

<http://www.startupjournal.com>

<http://www.bizstats.com>

<http://www.franchiseregistry.com>

<http://www.ftc.gov/bcp/menus/consumer/invest/> govt site to help avoid scams

## 13; Franchises for Sale

<http://www.franchise.org>

<http://www.bison.com> <http://www.frannet.com>

<http://www.franchisehandbook.com>

<http://www.franchisedirect.com/> Directory of franchises for sale by industry

<http://www.franchise.com/> lists franchises for sale by category

[http://www.entrepreneur.com/Franchise\\_Zone/FZ\\_FrontDoor/0,4670,,00.html](http://www.entrepreneur.com/Franchise_Zone/FZ_FrontDoor/0,4670,,00.html)

[www.aafd.org](http://www.aafd.org) Franchises

## 14. Government sites

<http://www.usa.gov>

<http://www.census.gov/eos/www/naics/>

<http://www.bizstats.com/>

<http://business.usa.gov/> resources by state go to site and select the state

California:

[www.caleprocure.ca.gov](http://www.caleprocure.ca.gov)

<https://www.documents.dgs.ca.gov/pd/contracts/contractindexlisting.pdf> A contract history of awards for commodities

Phone: (916) 375-4365

Fax: (916) 375-4663

E-mail: [cmas@dgs.ca.gov](mailto:cmas@dgs.ca.gov) lecturer [Matt.Zewsir@cmas@dgs.ca.gov](mailto:Matt.Zewsir@cmas@dgs.ca.gov)

## 15. Grant source information

<http://www.sba.gov/content/research-grants-small-businesses> Shows 10 agencies that have SBIR grants

<http://www.doleta.gov/> 2014 US Dept of Labor Employment Training Admin ETA

<http://www.grants.gov/web/grants/outreach/grantsgov-training.html>

<http://www.sba.gov/expanding/grants.html>

[www.grants.gov](http://www.grants.gov) Problems contact help desk [support@grants.gov](mailto:support@grants.gov)

<http://fdncenter.org> center for non profit grant funding. <http://www.grants.gov/>

<http://www.escus.org> Executive Service Corps Affiliate Network Non profit network <http://www.guidestar.org>

<http://www.cfda.gov> (Guide to federal domestic assistance programs)

<http://www.sba.gov/expanding/grants.html> (SBA grant programs) "hired gun"

<http://www.content-professionals.com/sbir-strr.php> specific to SBIRs

<http://www.hud.gov/grants/index.cfm>

<http://govbenefits.gov/govbenefits/index.jhtml> <http://www.kauffman.org>

<http://agwa.us> Grant writers association and code of ethics

<http://www.niaid.nih.gov/ncn/grants/> <http://www.learnerassociates.net/proposal/>

<http://www.proposalwriter.com/grants.html>

<http://foundationcenter.org/getstarted/tutorials/shortcourse/index.html> tutorial on non profit writing

<http://tigger.uic.edu/depts/ovcr/research/proposals/>

<http://www.research.microsoft.com/Users/simonpj/papers/> [www.Cockeyed.com](http://www.Cockeyed.com)

has consumer fraud items on it like cash4gold

<http://www.ripoffreport.com> grant rip-offs research, relief, help

<http://websearch.about.com/od/howtoevaluateawebsite/qt/hoax.htm> How to spot a hoax

<http://websearch.about.com/od/howtoevaluateawebsite/a/citing.htm> How to cite an article

<http://websearch.about.com/od/referencesearch/a/evaluatesource.htm> evaluating a web site

<http://grantprofessionals.org/>

[http://www.cciarts.org/San\\_Jose\\_CIIF.html](http://www.cciarts.org/San_Jose_CIIF.html) Center for Cultural Innovation city of San Jose grants

[http://www2.guidestar.org/rxa/news/articles/2011/government-grant-resources.aspx?hq\\_e=el&hq\\_m=1283282&hq\\_l=8&hq\\_v=ff7defb257](http://www2.guidestar.org/rxa/news/articles/2011/government-grant-resources.aspx?hq_e=el&hq_m=1283282&hq_l=8&hq_v=ff7defb257) see also doc file. 10 resources.

[Arts.Program@sanjoseca.gov](mailto:Arts.Program@sanjoseca.gov) For connection to creative arts grants from the San Jose City..from Center for Cultural Innovation supported by Surdna Foundation

<https://www.nav.com/business-grant-contest/>

<https://www.facebook.com/business/boost/grant>

## 16. Guides for Small Businesses

<https://www.sba.gov/document/support--table-size-standards> Am I a small business SBA criteria  
[http://www.smartbrief.com/12/29/14/how-prepare-your-first-commercial-lease#.VKRrY8\\_K2Jg](http://www.smartbrief.com/12/29/14/how-prepare-your-first-commercial-lease#.VKRrY8_K2Jg) <http://www.businessnewsdaily.com/7619-negotiate-commercial-lease.html> Article on how to prepare a lease  
<http://www.unzco.com/> (Guide to Exporting)  
<http://www.entrepreneur.com/howto> (How-To Guides for Small Business)  
<http://www.microsoft.com/smallbusiness/resources/marketing/> (Small Business Market Research  
[www.actionplan.com](http://www.actionplan.com) Marketing Newsletter  
[www.firstwriter.com](http://www.firstwriter.com) Help for first time writers  
[www.musicsocket.com](http://www.musicsocket.com) Help for first time composers  
[http://icsbd.org/index.php?customernumber=9159303237310&pr=Home\\_Page](http://icsbd.org/index.php?customernumber=9159303237310&pr=Home_Page) This is the Industry Council for Small Business Development Helps small biz find large biz to work with <http://www.startupnation.com/> great for small startups before going into business.  
<http://www.cmta.net/> California Manufactures Technology Assoc.  
<http://www.bookstore.entrepreneur.com> Books on Small Biz  
<http://www.regus.com/> **Regus Office Solutions**  
[www.entrepreneur.com](http://www.entrepreneur.com) entrepreneur ideas  
<https://www.score.org/resources/business-planning-financial-statements-template-gallery> Templates for hundreds of business plans  
[www.telemapics.com](http://www.telemapics.com) Check site if you are planning to move to new location to make sure that the address is recognized by map services  
[www.getfivestars.com](http://www.getfivestars.com) Might help fix map issues as well as search and reputation issues (may charge).

## 17. Home page and law for any state – replace the xx with your state two letter designation

<http://business.usa.gov/> resources by state.

<https://law.justia.com/> US codes and law for each state. and federal

## 18. Insurance references

<http://www.iii.org> (Click on: Business) <http://www.nfib.com>  
<http://www.AIG.com>  
<http://www.EHSmanager.com>  
<http://www.hiaa.org/consumer/guides.htm> (Small-Group Health Insurance Guide)

<http://www.healthinsuranceinfo.net> (“ By States)  
<http://www.eHealthInsurance.com> (Research, Compare, apply and Purchase Health Ins)  
<http://creativehealthins.com/> (Local health insurance broker)  
<http://www.workerscompensation.com/businesscenter>

## 19. International Cultural and Etiquette Information

<http://www.kwintessential.co.uk/resources/country-profiles.html>

## 20. International e-commerce, cross border business, guide to B2B international markets

<http://www.emarketservices.com>  
<http://globaledge.msu.edu/>

## 21. International Trade - Excellent reference site – sign up for free bi-weekly newsletter

<http://www.fita.org/webindex>

<http://fita.org/tools/index.html>

<http://www.evaresta.com/> Mostly for how to export and enter foreign markets. Global consultants

[www.myexports.com](http://www.myexports.com) export regulations

## 22. Investors and Funding (see also Venture Funding & lending sources)

<http://www.investopedia.com/university/stocks/> Basic knowledge of stock types and usage.

<https://www.fundastic.com/> Business owner resources for funding options!!!

<http://www.inc.com/articles/2001/09/23461.html> (INC Directory of Angel Investors

[http://www.cardinalfund.com/links\\_venture\\_capital.asp](http://www.cardinalfund.com/links_venture_capital.asp)

<http://www.vcaonline.com/database/?OVRAW=venture%20capital%20firms&OVKEY=venture%20capital%20firm&OVMT C=standard>

<http://www.angelcapitalassociation.org/directory/>

<http://www.prosper.com>

[www.lendingclub.com](http://www.lendingclub.com)

[http://news.thomasnet.com/IMT/archives/2009/06/how-to-pitch-to-investors-presentation-guidelines-for-entrepreneurs.html?WT.mc\\_t=blg&WT.mc\\_n=0609](http://news.thomasnet.com/IMT/archives/2009/06/how-to-pitch-to-investors-presentation-guidelines-for-entrepreneurs.html?WT.mc_t=blg&WT.mc_n=0609)

<https://www.paypal.com/webapps/workingcapital/> PayPal loans

<http://www.capital-connection.com/venturecapital.html> Venture Capital directory

### Crowd Funding

<http://www.lightercapital.com/> Alternate to bank lending

<http://crowdfundbeat.com/> Information about crowdfunding people

<http://www.crowdfunding.com/> Top 10 Crowdfunding sites

<http://www.kickstarter.com/>

[www.gofundme.com](http://www.gofundme.com)

<http://www.indiegogo.com>

<http://www.fundable.com>

## 23. Micro Loan Lenders

<http://www.sba.gov/financialassistance/borrowers/guaranteed/>

<http://www.lendingkarma.com/> private loans among friends

<https://www.paypal.com/webapps/workingcapital/> pay pal loan pricing.

[www.kiva.org](http://www.kiva.org) micro loans for special needs areas.

<http://opportunityfundloan.org/> Opportunity Fund a BOS partner

<http://www.rencenter.org/small-business-loans/> Renaissance Entrepreneurship Center  
a BOS partner

[www.cdclloans.com](http://www.cdclloans.com) Karine Decker spoke to SCORE members Small Business  
Finance

<https://www.pacificcommunityventures.org/> Loans for small Biz Adria Moss spoke to SCORE

Startup potential lenders:

<http://www.safe-bidco.com/loan-programs/> SAFE-BIDCO is the lender most likely to loan to a start-up. Others that might loan to a start-up include:

<https://www.calbanktrust.com/> California Bank & Trust

<http://www.superiorfg.com/Main2/> Superior Financial Group

Micro Lender expert at the SBA is Steve Bangs, 415-744-6792 fax number, 415-744-6812

Lead Lender Relations Specialist San Francisco District Office

<https://www.sba.gov/tools/linc>

## 24.Law Advice

[www.freeadvice.com](http://www.freeadvice.com)

[www.nolo.com](http://www.nolo.com) self help law center

[www.learnaboutlaw.com](http://www.learnaboutlaw.com)

<http://www.justia.com/business-operations/>

<http://www.findlaw.com> <http://www.corporate.com>

<http://www.willitsell.com> c

c wills [www.findlegalforms.com](http://www.findlegalforms.com)

[www.laws.com](http://www.laws.com)

<http://legal-forms.laws.com>

<http://www.legalzoom.com> (Complete standard legal services on-line including fixed pricing lists)

[www.rocketlawyer.com](http://www.rocketlawyer.com)

<http://www.usda.gov/rus/water/ees/englib/pdf/C-410-02a.pdf> US Dept of Agriculture

<http://store.construction-businessforms.com/coprdocbidf.html>

<http://www.smallbizresource.com/financelegal/>

<http://www.abanet.org> (American Bar Association home page--References to legal profession)

<http://www.acinet.org/acinet/licensedoccupations> (All States Occupation Licensing Information)

<http://www.patwrite.com> IP lawyer in Iowa Mark Torche friend of SCORE

[www.incorporate.com](http://www.incorporate.com)

[https://www.incorporate.com/?campaign=DNAV\\_LLCCo](https://www.incorporate.com/?campaign=DNAV_LLCCo)

<http://www.sos.ca.gov/business-programs/business-entities/name-availability/> How to get a DBA

<http://www.establishmybusiness.com/business-basics/santa-clara-county-fictitious-business-name-dba> to obtain a DBA

[www.llc.com](http://www.llc.com) business structures.

<https://www.bcorporation.net/> About a B Corp... earth friendly certifications.

<https://www.bcorporation.net/community/mod-meaningful-organizational-design-inc>

[www.lawyers.com](http://www.lawyers.com) lists by location & expertise plus forms etc.

[www.docstoc.com](http://www.docstoc.com) All types of docs for small biz. Mention you are SCORE client , maybe discount..

<http://online-legal-forms-review.toptenreviews.com/> Review of web legal sites.

<http://www.lawdepot.com/contracts/groups/estate/> wills and power of attorneys

<http://www.bbb.org/sanjose/> covers scams, other problems...lodge a complaint.

c/ fees per month.

<http://www.sanjoseca.gov/index.aspx?NID=3518> How to name the company DBA and such.

NOTE:

Martin Luther King San Jose City Library. Free legal advice consultation Monday starting at 10:00 AM by appointment 20 minute sessions. Call **408 808 2397 Call early Monday morning. Appointment slots get filled very fast**

vhanh.nguyen@Att.net Asian law Alliance Amy is the Dev. Director

uspto.gov/siliconvalley

[www.uspto.gov/trademark](http://www.uspto.gov/trademark) -getting-started/trademark-basics

[www.uspto.gov/learning-and-resources/support-centers/trademark-assistance-center](http://www.uspto.gov/learning-and-resources/support-centers/trademark-assistance-center)

[www.uspto.gov/trademarks-application-process/search-trademark-database](http://www.uspto.gov/trademarks-application-process/search-trademark-database) (TESS

[www.uspto.gov/trademarks-application-process/filing-online](http://www.uspto.gov/trademarks-application-process/filing-online)

### **Mediation Services:**

[www.scvgov.org](http://www.scvgov.org) Santa Clara county Office of Human relations resolution

[www.housing.org/community/our-programs](http://www.housing.org/community/our-programs) Housing and tenant disputes Palo Alto, MtnView San Jose

[www.seedscrc.org](http://www.seedscrc.org) Community resolution center mediators and facilitators. Berkeley based.

[www.pcrweb.org](http://www.pcrweb.org) Peninsula Conflict Resolution Center

[www.communityboards.org](http://www.communityboards.org) San Francisco county

Other sources of help ADR services, JAMS, County Bar Associations.

## **25. Company Lists**

[www.loc.gov](http://www.loc.gov) access to the Library of Congress

<http://www.tbc-world.com/> Lists of companies in import export general categories

<http://www.sjpl.org/> go to business research and data bases click on PrivCo

<http://www.bxscco.com/> List of contractors in Santa Clara County.

## **26. Lending sources - includes borrow money from individuals not banks**

<https://score.app.box.com/s/4fy8se11q82dkslclsvxajbrumrx68v> Corona virus program help

<https://www.sba.gov/tools/linc> SBA matchmaking site ..reviews 20 lenders based on inputs.

<https://www.fundastic.com>

[www.prosper.com](http://www.prosper.com)

[www.zopa.com](http://www.zopa.com) located in London

<http://www.calbanktrust.com/smallbusiness/>

<http://www.504experts.com/>

<http://www.cfa-commercial.com>

[http://www.businessweek.com/magazine/content/10\\_25/b4183025376406.htm](http://www.businessweek.com/magazine/content/10_25/b4183025376406.htm)

<http://www.sba.gov/loans-and-grants> list of sources for loans and grants

<http://www.sba.gov/content/all-sbic-licensees-state> SBIC program connecting with VC.s licensed.

<https://www.missionsmallbusiness.com/> Grants up to 250 K June 2012

[www.trustleaf.com](http://www.trustleaf.com) Advice and assistance in loans from friends and family.

<http://www.zimplemoney.com/>

<http://www.contactspectrum.com/products/> specializes in hard to do loans. connected



with Zions and OneWest bank.

## **Funding for startups with limited history and minorities**

[www.cdclloans.com](http://www.cdclloans.com) Karine Decker Small Business Finance

<http://opportunityfundloan.org/> Opportunity Fund a BOS partner

<http://www.rencenter.org/small-business-loans/> Renaissance Entrepreneurship Center  
A BOS partner

<https://www.pacificcommunityventures.org/> Adria Moss spoke to our members

## **FINANCING THROUGH YOUR 401k**

<http://www.irafinancialgroup.com/>

<https://www.benetrends.com/>

<https://www.guidantfinancial.com/>

## **27. Sources for Market Research**

<http://www.GreatLists.com> <http://www.hdml.com> Lists of Professionals

<http://www.caldwell-list.com>

<http://www.mnileads.com> <http://www.infousa.com>

<http://www.thomasregister.com> Lists for Manufacturing

[www.Bizminer.com](http://www.Bizminer.com) research, they may charge, by industry

[www.sjpl.org/business](http://www.sjpl.org/business) San Jose MLK library

[www.plunkettresearchonline.com](http://www.plunkettresearchonline.com) through mlk library <http://www.richsdata.com/Index.aspx>

[www.hoovers.com](http://www.hoovers.com) many types of service, even voice

<http://www.privco.com/> private company search through SJC library

<http://www.census.gov/eos/www/naics/> NAICS code lookup

## **28. Magazines and other sources**

[www.entrepreneur.com](http://www.entrepreneur.com)

## **29. Staffing. outsourcing employees**

<http://www.employeeleasing.com/>

<http://www.oasisadvantage.com/peo-overview/what-is-employee-leasing>

Employee leasing explanation

<http://www.trinet.com/> Access to full service

HR

<http://www.integrityel.com/> Employee leasing for Florida area.

Suggest googling "staffing companies" and the city your client is in. There are many and local might be better for the client.

### **IRS sites that help manage staff outsourcing:**

<https://www.youtube.com/watch?v=0w2VMnNiTgg>

<https://www.irs.gov/tax-professionals/cpeo-customers-what-you-need-to-know>

<https://www.irs.gov/businesses/small-businesses-self-employed/outsourcing-payroll-and-third-party-payers>

<https://www.eftps.gov/eftps/>

## **30. Marketing, Advertising Sales and Research**



<https://www.sba.gov/content/demographics>

<http://zipwho.com>

<http://www.richsdata.com/Index.aspx>

<http://www.econovue.com/> data visualization and CRM platform

<http://www.marketingzone.com/> added Feb 2011 Does charge.

<http://vendorportal.qvc.com/SitePages/Home.aspx> Selling through QVC TV

<http://www.gybo.com/california/> Get your business on line free.

<http://www.knowthis.com> <http://www.justsell.com>

<http://www.getpress.com> <http://www.gmarketing.com>

<http://www.bizweb2000.com>

<http://www.SmallTownMarketing.com>

<http://sbs.dnb.com> Dun & Bradstreet

<http://www.bettermanagement.com>

<http://www.marketresearch.com> <http://www.quirks.com>

<http://tinyurl.com/7-mkt-secrets> A marketing club \$29.00 per month.

<http://www.adweek.com/tvnewser/category/webnewser>

[www.bizstats.com](http://www.bizstats.com)

<http://zipwho.com/> demographic data by zip code

[www.surveymonkey.com](http://www.surveymonkey.com) <http://www.marketsegment.com>

<http://www.bni.com>

<http://www.richsdata.com/> <http://www.zoomerang.com>

On-line Surveys

<http://www.supersurvey.com>

[www.sba.gov/sizeup](http://www.sba.gov/sizeup) Market research through SBA

<http://webmarketingtoday.com/> Source for all e-commerce marketing questions

<http://www.independent-sales-reps.com/> Source for connecting with sales reps

<http://www.sellingselling.com> <http://>

[www.marketingprofs.com/](http://www.marketingprofs.com/)

[www.stumbleupon.com](http://www.stumbleupon.com) video blogs and ideas. [www.Bizminer.com](http://www.Bizminer.com)

Market research by industry...they charge.

[www.Salesgenie.com](http://www.Salesgenie.com) (can be a bit pricey despite the 100 free leads)

<http://familyofficedatabases.com/Family-Office-Database/#Sample> Has only family based businesses and is a bit pricey.

[www.Manta.com](http://www.Manta.com) (not as many bells and whistles, but its FREE) [www.Jigsaw.com](http://www.Jigsaw.com)

(moderate price alternative for lower volume lead requirements)

<https://www.oracle.com/marketingcloud/products/cross-channel/marketing-to-businesses.html>

Automated lead mgt. and marketing

[www.Catapultdirect.com](http://www.Catapultdirect.com) CRM data management

[www.Leadlander.com](http://www.Leadlander.com) sales intelligence ASP that watches your web site & connects the dots

<http://www.the-dma.org> Direct marketing Association <http://www.constantcontact.com/index.jsp>

[www.thomasregister.com](http://www.thomasregister.com) for products and companies in the USA

<http://www.mailermailer.com/index.rwp>.

Shopping comparisons and on line pricing:

<http://www.bizrate.com> mostly apparel and store comparison

[www.shopzilla.com](http://www.shopzilla.com) prices from various sources

<http://www.momswhothink.com/reading/list-of-adjectives.html> common adjectives for ads

[www.marketingabout.com](http://www.marketingabout.com)

[www.ispionage.com](http://www.ispionage.com) information on competitors, may charge

[www.getfivestars.com](http://www.getfivestars.com) Works to optimize customer ratings.

## INTERNET mailing service

<http://www.constantcontact.com/index.jsp>

<http://www.mailermailer.com/index.rwp>

<http://www.interspire.com/emailmarketer/index.php>

[www.selfbrand.com](http://www.selfbrand.com) Branding your company

<http://www.markinblog.com/press-list/> Press Releases and Journalist contacts

## **31. Minority/ Disadvantaged& Immigrant Business Assistance**

[www.earn.org](http://www.earn.org) Earned Assets ResourcesNetwork

[www.lacocinasf.org](http://www.lacocinasf.org) La Cocina [www.missionassetfund.org](http://www.missionassetfund.org)

Mission Asset Fund

[www.medasf.org](http://www.medasf.org) Mission Economic Development Association

[www.opportunityfund.org](http://www.opportunityfund.org) Opportunity Fund

[www.pacificcommunityventures.org](http://www.pacificcommunityventures.org) Pacific Community Ventures

[www.rencenter.org](http://www.rencenter.org) Renaissance Entrepreneurship Center

[www.sfeda.org](http://www.sfeda.org) San Francisco Economic Development Alliance

[www.urbansolutionsf.org](http://www.urbansolutionsf.org) Urban Solutions

<http://www.shoretelsky.com/resources/business-resources-for-entrepreneurs-with-disabilities/> For Entrepreneurs with a Disability

<http://www.sba.gov/content/8a-application-checklist> For 8a eligibility check list.

<http://www.sba.gov/content/before-you-apply-8a-program>

## **32. Misc. good web sites, includes fraud & crime ID theft**

<https://www.ic3.gov/media/2018/180525.aspx> FBI alert on cyber crime

<https://www.score.org/resources/state-business-website-list> a list from SCORE national

<http://www.econovue.com/>

<http://www.grader.com>

[www.smallbusiness.yahoo.com](http://www.smallbusiness.yahoo.com)

[www.bizstats.com](http://www.bizstats.com) (Small business profitability)

[www.smallbizbooks.com](http://www.smallbizbooks.com) (Guide book by business type)

[www.startupjournal.com](http://www.startupjournal.com) (Wall Street Journal Small Business site)

[www.thomasregister.com](http://www.thomasregister.com) (American manufacturers)

<http://www.smetoolkit.org/> (Excellent free business tools)

<http://www.allianceofceos.com/about/>

[www.vistage.com](http://www.vistage.com) Executive management groups, membership \$10K

<http://www.my3cents.com/> check for things like credit card companies

[www.fdic.gov](http://www.fdic.gov) information on banks

[www.stamps.com](http://www.stamps.com) Service of printing your own postage..

<http://www.informationweek.com/news/galleries/smb/services/showArticle.jhtml>

[http://www.inventorycurve.com/The\\_Inventory\\_Curve.html](http://www.inventorycurve.com/The_Inventory_Curve.html) Inventory control

<http://scoreworks.org/BRIEF.htm> from SCORE Cincinnati and Paul Holzschuher

[www.ic3.gov](http://www.ic3.gov) Internet crime complaint

<http://www.nw3c.org> National White collar crime center

[www.lookstoogoodtobetrue.com](http://www.lookstoogoodtobetrue.com) SCAM investigation

[www.onquardonilne.gov](http://www.onquardonilne.gov) protection

[www.ftc.gov](http://www.ftc.gov) Federal trade commission

[https://community.norton.com/en/blogs/norton-protection-blog/what-do-if-you-are-victim-identity-theft?om\\_em\\_cid=hho\\_email\\_US\\_BLST\\_ACT\\_CLUBNORTON\\_2016\\_11\\_IDP\\_FREE](https://community.norton.com/en/blogs/norton-protection-blog/what-do-if-you-are-victim-identity-theft?om_em_cid=hho_email_US_BLST_ACT_CLUBNORTON_2016_11_IDP_FREE)

<https://www.ic3.gov/media/2018/180712.aspx> FBI report of Small Biz scams money transfer

### 33. Non-Profit Organizations

<https://www.consumer.ftc.gov/features/how-donate-wisely-and-avoid-charity-scams>

<https://nonprofitdocuments.law.stanford.edu/> Documents non profits may need

<http://www.taxexemptworld.com/organizations/santa-clara-county-ca-california.asp>

[www.nonprofits.org/npofaq/](http://www.nonprofits.org/npofaq/) A long list of frequently asked questions

<http://www.bcorporation.net/> How to become a **B corp** and

background

[https://www.bcorporation.net/community/find-a-b-](https://www.bcorporation.net/community/find-a-b-corp?search=&field_industry=&field_city=&field_state=California&field_country)

[corp?search=&field\\_industry=&field\\_city=&field\\_state=California&field\\_country](https://www.bcorporation.net/community/find-a-b-corp?search=&field_industry=&field_city=&field_state=California&field_country)

≡ Specific to a Benefit Corp in California

<http://www.benevon.com/>

<http://www.idealists.org/>

<http://www.scorerochester.org/help/funding/Checklist.php>

<http://www.irs.gov/charities/article/0,,id=167760,00.html> State contacts for non profits

<http://www.kickstarter.com/> Funding for creativity in a new way A check list for non profits from Rochester Score.

<http://oneaccordpartners.com/NFP/> professional advisors to CEOs of non profits.

<http://www.nolo.com/products/how-to-form-a-nonprofit-corporation-NNP.html>

How to form in CA <http://www.givewell.org/> In depth charity research for best organizations. (large gifts)

<http://www.irs.gov/charities/index.html> IRS current regulations for non profits.

<http://www2.guidestar.org/rxg/products/nonprofit-compensation-solutions/index.aspx?> non profit  
excompensation

<http://nonprofit.about.com/od/nonprofitbasics/a/incorporating.htm> <http://www.irs.gov/Charities-&-Non-Profits> Tax information for non profits(comprehensive) Nonprofit charitable startup instructions/ forms

<http://nonprofit.about.com/gi/o.htm?zi=1/>

[XJ&zTi=1&sdn=nonprofit&cdn=b2b&tm=34&qps=278\\_10\\_1067\\_625&f=00&su=p](http://www.irs.gov/pub/irs-pdf/i1023.pdf)

[284.13.342.ip\\_p554.23.342.ip\\_&tt=2&bt=1&bts=1&zu=http%3A/www.irs.gov/pub/irs-pdf/i1023.pdf](http://www.irs.gov/pub/irs-pdf/i1023.pdf)

[www.about.com](http://www.about.com) A New York times company

[http://www.hurwitassociates.com/l\\_s\\_annual\\_ca.php](http://www.hurwitassociates.com/l_s_annual_ca.php) Tax exempt non profit filing forms incld 990

[http://www.guidestar.org/rxg/products/verification-solutions/guidestar-charity-](http://www.guidestar.org/rxg/products/verification-solutions/guidestar-charity-check.aspx?hq_e=e&hq_m=2410593&hq_l=1&hq_v=008c880ee3)

[check.aspx?hq\\_e=e&hq\\_m=2410593&hq\\_l=1&hq\\_v=008c880ee3](http://www.guidestar.org/rxg/products/verification-solutions/guidestar-charity-check.aspx?hq_e=e&hq_m=2410593&hq_l=1&hq_v=008c880ee3) A check on charities to help know if they are compliant

[http://www.guidestar.org/downloadable-files/2014CompReport-](http://www.guidestar.org/downloadable-files/2014CompReport-sample.pdf?cm_mid=4199364&cm_crmid=8abb27af-0612-e411-adbd-0050569e1644&cm_medium=email&utm_source=ALL&utm_medium=email&utm_campaign=2014/11/20-%20Comp%20Report-%201%20nonprofit)

[sample.pdf?cm\\_mid=4199364&cm\\_crmid=8abb27af-0612-e411-adbd-](http://www.guidestar.org/downloadable-files/2014CompReport-sample.pdf?cm_mid=4199364&cm_crmid=8abb27af-0612-e411-adbd-0050569e1644&cm_medium=email&utm_source=ALL&utm_medium=email&utm_campaign=2014/11/20-%20Comp%20Report-%201%20nonprofit)

[0050569e1644&cm\\_medium=email&utm\\_source=ALL&utm\\_medium=email&utm\\_campaign=2014/11/20-](http://www.guidestar.org/downloadable-files/2014CompReport-sample.pdf?cm_mid=4199364&cm_crmid=8abb27af-0612-e411-adbd-0050569e1644&cm_medium=email&utm_source=ALL&utm_medium=email&utm_campaign=2014/11/20-%20Comp%20Report-%201%20nonprofit)  
-%20Comp%20Report-%201%20nonprofit A sample report

[www.simplecharityregistration.com](http://www.simplecharityregistration.com) Helps make registration simpler.(for profit site)

<https://www.score.org/event/yes-you-can-start-non-profit> From SCORE Florida

[www.vilcap.com/](http://www.vilcap.com/) Village Capital Non profit helping fund non profits that out reach for world problems  
funding grants of about 50K each to launch accelerator programs.

[https://nonprofits.fb.com/topic/discover-fundraising-](https://nonprofits.fb.com/topic/discover-fundraising-tools/?utm_campaign=Facebook+Announcement&utm_source=hs_email&utm_medium=email&utm_content=42332433&_hsenc=p2ANqtz-_h3fXB4Ufb1YGw1EdNnwGPmOazLWY8cDhN3vjyqTuV2BDHeFPI9y3_JVlil7WtvMAzKMIjaywaQiz1MKLZOTb3ZfSVA&_hsmi=42332433#enable-people-to-fundraise-for-your-organization)

[tools/?utm\\_campaign=Facebook+Announcement&utm\\_source=hs\\_email&utm\\_medium=email&utm\\_content=42332433&\\_hsenc=p2ANqtz-](https://nonprofits.fb.com/topic/discover-fundraising-tools/?utm_campaign=Facebook+Announcement&utm_source=hs_email&utm_medium=email&utm_content=42332433&_hsenc=p2ANqtz-_h3fXB4Ufb1YGw1EdNnwGPmOazLWY8cDhN3vjyqTuV2BDHeFPI9y3_JVlil7WtvMAzKMIjaywaQiz1MKLZOTb3ZfSVA&_hsmi=42332433#enable-people-to-fundraise-for-your-organization)

[\\_h3fXB4Ufb1YGw1EdNnwGPmOazLWY8cDhN3vjyqTuV2BDHeFPI9y3\\_JVlil7WtvMAzKMIjaywaQiz1MKLZ](https://nonprofits.fb.com/topic/discover-fundraising-tools/?utm_campaign=Facebook+Announcement&utm_source=hs_email&utm_medium=email&utm_content=42332433&_hsenc=p2ANqtz-_h3fXB4Ufb1YGw1EdNnwGPmOazLWY8cDhN3vjyqTuV2BDHeFPI9y3_JVlil7WtvMAzKMIjaywaQiz1MKLZOTb3ZfSVA&_hsmi=42332433#enable-people-to-fundraise-for-your-organization)

[OTb3ZfSVA&\\_hsmi=42332433#enable-people-to-fundraise-for-your-organization](https://nonprofits.fb.com/topic/discover-fundraising-tools/?utm_campaign=Facebook+Announcement&utm_source=hs_email&utm_medium=email&utm_content=42332433&_hsenc=p2ANqtz-_h3fXB4Ufb1YGw1EdNnwGPmOazLWY8cDhN3vjyqTuV2BDHeFPI9y3_JVlil7WtvMAzKMIjaywaQiz1MKLZOTb3ZfSVA&_hsmi=42332433#enable-people-to-fundraise-for-your-organization) This is an

announcement of Facebook working with GuideStar and how to utilize each in fundraising

### 34. Outsourcing Services and Prototyping

<https://www.irs.gov/businesses/small-businesses-self-employed/outsourcing-payroll-and-third-party-payers>

<http://www.outsourcing-center.com/>  
<http://www.vendorseek.com/> [www.outsourcing.com](http://www.outsourcing.com)

[http://ucfoodsafety.ucdavis.edu/Food\\_Industry\\_Contacts/Co-Packers/](http://ucfoodsafety.ucdavis.edu/Food_Industry_Contacts/Co-Packers/) Lists  
co-packers for food in CA

<http://www.prototypehouse.com/prototypehouse/> Florida

[http://www.globalspec.com/SpecSearch/SuppliersByName/Suppliers\\_A.html](http://www.globalspec.com/SpecSearch/SuppliersByName/Suppliers_A.html)

<http://www.sourceint.com>  
<http://www.ezgoal.com/outsourcing/> software people

<http://www.outsourcing-center.com/>  
[www.mfgmatch.net](http://www.mfgmatch.net) matching service – machine shops with companies needing parts

<http://www.alibaba.com/> contacts in China suppliers and mfg.

<http://www.electronicdesigninc.com/> Wisconsin design/proto/production source

<http://www.cadmoutsourcing.com/contact.php> India  
source

<http://signup.inventionhome.com/prototype/amanda/?source=g-ih&campaign=s-prototype-desk&group=prototype>  
[www.2-markets.com](http://www.2-markets.com) outsource sales/marketing

[www.made-in-china.com](http://www.made-in-china.com)

### **Pharmacy and medical production vendors**

[www.dragoninnovation.com](http://www.dragoninnovation.com)

[https://www.hcpelasvegas.com/?utm\\_medium=cpc&utm\\_source=bing&utm\\_campaign=hcpel19&utm\\_term=packaging&utm\\_content=post-deadline&msclkid=b27766c497b3161507f83bbb8611d074](https://www.hcpelasvegas.com/?utm_medium=cpc&utm_source=bing&utm_campaign=hcpel19&utm_term=packaging&utm_content=post-deadline&msclkid=b27766c497b3161507f83bbb8611d074)

<https://www.sharpservices.com/>

<http://www.aphenapharma.com/>

[https://www.bay-cities.com/products/retail-packaging/?utm\\_source=bing&utm\\_medium=cpc&utm\\_campaign=retail-packaging&gkw=pharmaceutical%20packaging%20companies&msclkid=7680e54b21f51f41ee68b83433505ab5&utm\\_source=bing&utm\\_medium=cpc&utm\\_campaign=CA%20-%20Bay%20Cities&utm\\_term=%2Bcontract%20%2Bpackaging%20%2Bcompanies&utm\\_content=Retail%20Package](https://www.bay-cities.com/products/retail-packaging/?utm_source=bing&utm_medium=cpc&utm_campaign=retail-packaging&gkw=pharmaceutical%20packaging%20companies&msclkid=7680e54b21f51f41ee68b83433505ab5&utm_source=bing&utm_medium=cpc&utm_campaign=CA%20-%20Bay%20Cities&utm_term=%2Bcontract%20%2Bpackaging%20%2Bcompanies&utm_content=Retail%20Package)

### **Prototyping Pre Production**

[www.pchintl.com](http://www.pchintl.com) Custom mfg. solutions

[www.dragoninnovation.com](http://www.dragoninnovation.com) prototyping through production

[http://www.techshop.ws/ts\\_sanjose.html](http://www.techshop.ws/ts_sanjose.html) local tech assistance including prototyping.

<https://www.facebook.com/Karquest> Outsourcing leather of all kinds.

<http://www.zcorp.com/en/design-prototyping/spage.aspx>

[www.allwinnertech.com](http://www.allwinnertech.com) Chinese semiconductor firm will do custom mfg.

<http://www.hax.co/> prototype and production hardware accelerator. formerly haxlr8r

<http://fastrakmfg.com/> located in Milpitas contact Phl Guzman

[www.megaforcecorp.com/facilities.html](http://www.megaforcecorp.com/facilities.html) prototyping in Milpitas  
tas

[http://signup.inventionhome.com/prototype/amanda/?source=g-ih&campaign=s-prototype-desk&group=prototype-invention&term=%2Binvention%20%2Bprototype&ad=100440109202&placement=&network=g&match=b&pi\\_a\\_d\\_id=100440109202&gclid=Cj0KEQjwrZ24BRC098fr-OqnuMkBEiQAKQ9lgKGVxTHCgZkc8Q3tQkMYeTuOfpOZMhfjPKDXxWIJpXlaAiaE8P8HAQ](http://signup.inventionhome.com/prototype/amanda/?source=g-ih&campaign=s-prototype-desk&group=prototype-invention&term=%2Binvention%20%2Bprototype&ad=100440109202&placement=&network=g&match=b&pi_a_d_id=100440109202&gclid=Cj0KEQjwrZ24BRC098fr-OqnuMkBEiQAKQ9lgKGVxTHCgZkc8Q3tQkMYeTuOfpOZMhfjPKDXxWIJpXlaAiaE8P8HAQ)

Invention Home... a commercial company...they will cost the inventor money which is not a bad thing.

<http://www.globalsources.com/manufacturers/Pillow.html>

[http://www.manta.com/mb\\_35\\_B418802V\\_000/pillows\\_bed\\_made\\_from\\_purchased\\_materials](http://www.manta.com/mb_35_B418802V_000/pillows_bed_made_from_purchased_materials)

### 35. Partnerships and how to form them

<http://www.vakilno1.com/howto/partnership/contentspartnership.htm>

[http://www.ehow.com/how\\_1842\\_form-partnership.html](http://www.ehow.com/how_1842_form-partnership.html)

[http://scorepdx.org/pdf\\_3/BRC\\_3\\_A.pdf](http://scorepdx.org/pdf_3/BRC_3_A.pdf)

### 36. Patents, Trademarks, Copyrights and Inventions

<http://www.tenonline.org/sref/jp1.html>

<http://www.uspto.gov/web/offices/pac/doc/general/whatis.htm>

<http://uspto.gov>

<http://www.uspto.gov/trademarks-application-process/search-trademark-database>

<http://www.ftc.gov>

c <http://www.patentcafe.com>

<http://www.pl-x.com>

<http://www.aipla.org>

<http://www.howstuffworks.com/patent.htm>

<http://www.micropatent.com>

<http://www.uspto.gov/trademarks-getting-started/trademark-process>

<http://www.trademark.com>

<http://www.nolo.com>

<http://www.patentpending.com>

<http://www.patents.com/weblaw.htm>

<http://www.les.org> Licensing Executives Society Intl

<http://tenonline.org/art/0402.html> <http://www.loc.gov/copyright>

<http://www.meetup.com/inventorsalliance/>

<http://www.wini2.com/about.htm> Evaluation and product assessment services

<http://www.patwrite.com> recommended by SCORE

<http://www.tmquest.com/>

<http://www.uspto.gov/patents/resources/types/designapp.jsp>

[www.inventorsalliance.org](http://www.inventorsalliance.org)

[http://www.google.com/search?hl=en&source=hp&q=Investors+for+inventors&aq=f&aqi=g1&aql=&oq=&gs\\_rfai=C9Mqd4y](http://www.google.com/search?hl=en&source=hp&q=Investors+for+inventors&aq=f&aqi=g1&aql=&oq=&gs_rfai=C9Mqd4y)

[hWTP0GII TKBO2XmcABAAAAqgQFT9AMftw&pbx=1&cad=h](http://www.quirky.com/)

<http://www.quirky.com/> Very good inventor site

[www.walkerworldtrade.com](http://www.walkerworldtrade.com) Walker World Trade helps with product development, prototypes & mfg. off shore.

<http://www.globalinventions.co.uk/> <http://www.globalinventions.co.uk/>

[www.ablazeddevelopment.com](http://www.ablazeddevelopment.com) Developing prototypes, proving concepts.

<http://blogs.ablazeddevelopment.com/tag/open-source/> Ablaze Development Blog

[www.uspto.gov/siliconvalley](http://www.uspto.gov/siliconvalley) Help with patents and trademarks in Silicon Valley area office

[uspto.gov/siliconvalley](http://www.uspto.gov/siliconvalley)

[www.uspto.gov/trademark](http://www.uspto.gov/trademark) -getting-started/trademark-basics

[www.uspto.gov/learning-and-resources/support-centers/trademark-assistance-center](http://www.uspto.gov/learning-and-resources/support-centers/trademark-assistance-center)

[www.uspto.gov/trademarks-application-process/search-trademark-database](http://www.uspto.gov/trademarks-application-process/search-trademark-database) (TESS

[www.uspto.gov/trademarks-application-process/filing-online](http://www.uspto.gov/trademarks-application-process/filing-online)

### 37. Summaries of business books and ratings of books

[http://www.summary.com/cgi-](http://www.summary.com/cgi-bin/Soundview.storefront/43d792f300a6df5e27170a0000f8063a/UserTemplate/401?pub=SCORE&refid=137)

[bin/Soundview.storefront/43d792f300a6df5e27170a0000f8063a/UserTemplate/401?](http://www.summary.com/cgi-bin/Soundview.storefront/43d792f300a6df5e27170a0000f8063a/UserTemplate/401?pub=SCORE&refid=137)

[pub=SCORE&refid=137](http://www.summary.com/cgi-bin/Soundview.storefront/43d792f300a6df5e27170a0000f8063a/UserTemplate/401?pub=SCORE&refid=137) <http://100bestbiz.com/more-on-the-100-best/>

### 38. Retail Sales

<http://www.retailowner.com/>

[http://websearch.about.com/od/invisibleweb/a/invisible\\_web.htm](http://websearch.about.com/od/invisibleweb/a/invisible_web.htm)

### 39. Run your business on-line (Low cost support site) Oracle site for customer management, sales and marketing

[www.oraclesmallbusiness.com](http://www.oraclesmallbusiness.com)

<https://www.etsy.com/> Site for selling unique items...may charge.

Apps for contractors:

[https://www.softwareadvice.com/construction/?utm\\_source=bing-](https://www.softwareadvice.com/construction/?utm_source=bing-search&utm_medium=ppc&utm_term=%2Bconstruction%20%2Bapps&utm_matchtype=bb&querystring=internet%20apps%20for%20contractors%20online&ad=73942366833423&network=o&utm_campaign=construction_general&targetid=kwd-73942299411768:loc-190&msclkid=fd609c3df2c1184e4c05c1344c0f24dd&utm_content=Construction%20App%20-%20General)

[search&utm\\_medium=ppc&utm\\_term=%2Bconstruction%20%2Bapps&utm\\_matchtype=bb&querystring=internet%20ap](https://www.softwareadvice.com/construction/?utm_source=bing-search&utm_medium=ppc&utm_term=%2Bconstruction%20%2Bapps&utm_matchtype=bb&querystring=internet%20apps%20for%20contractors%20online&ad=73942366833423&network=o&utm_campaign=construction_general&targetid=kwd-73942299411768:loc-190&msclkid=fd609c3df2c1184e4c05c1344c0f24dd&utm_content=Construction%20App%20-%20General)

[ps%20for%20contractors%20online&ad=73942366833423&network=o&utm\\_campaign=construction\\_general&targetid](https://www.softwareadvice.com/construction/?utm_source=bing-search&utm_medium=ppc&utm_term=%2Bconstruction%20%2Bapps&utm_matchtype=bb&querystring=internet%20apps%20for%20contractors%20online&ad=73942366833423&network=o&utm_campaign=construction_general&targetid=kwd-73942299411768:loc-190&msclkid=fd609c3df2c1184e4c05c1344c0f24dd&utm_content=Construction%20App%20-%20General)

[=kwd-73942299411768:loc-](https://www.softwareadvice.com/construction/?utm_source=bing-search&utm_medium=ppc&utm_term=%2Bconstruction%20%2Bapps&utm_matchtype=bb&querystring=internet%20apps%20for%20contractors%20online&ad=73942366833423&network=o&utm_campaign=construction_general&targetid=kwd-73942299411768:loc-190&msclkid=fd609c3df2c1184e4c05c1344c0f24dd&utm_content=Construction%20App%20-%20General)

[190&msclkid=fd609c3df2c1184e4c05c1344c0f24dd&utm\\_content=Construction%20App%20-%20General](https://www.softwareadvice.com/construction/?utm_source=bing-search&utm_medium=ppc&utm_term=%2Bconstruction%20%2Bapps&utm_matchtype=bb&querystring=internet%20apps%20for%20contractors%20online&ad=73942366833423&network=o&utm_campaign=construction_general&targetid=kwd-73942299411768:loc-190&msclkid=fd609c3df2c1184e4c05c1344c0f24dd&utm_content=Construction%20App%20-%20General)

### 40. Sales Territory Management Software (not free)

[http://www.empower.com/territory\\_management.htm](http://www.empower.com/territory_management.htm)

### 41. Sales Reps and Agents) [www.manaonline.org](http://www.manaonline.org)

(a fee site) <http://www.independent-sales-reps.com>  
<http://www.unitedsalesagents.org>  
<http://www.greatrep.com> Home furnishings  
<http://www.Replink.com> <http://www.mrpusa.com>  
Manufacturers' Rep

<https://www.worklawyers.com/commission-payments-california-employment/> Paying sales  
people in CA legally

## **42. Small Business sites, marketing plans and ideas, contracts, agreements**

[www.morebusiness.com](http://www.morebusiness.com)  
[www.smalltownmarketing.com](http://www.smalltownmarketing.com)  
[www.allbusiness.com](http://www.allbusiness.com) [www.ideacafe.com](http://www.ideacafe.com)  
[www.corporate.com](http://www.corporate.com) (Incorporation site) [www.bni.com](http://www.bni.com)  
business association and networking.  
[http://www.heraldtribune.com/article/20121126/COLUMNIST/121129792/2267/  
BUSINESS?Title=The-difference-between-engines-and-sex-appeal](http://www.heraldtribune.com/article/20121126/COLUMNIST/121129792/2267/BUSINESS?Title=The-difference-between-engines-and-sex-appeal)

## **Tutoring groups**

<http://www.tutoringclub.com/about.php>

<http://www.universitytutor.com/>

[http://www.varsitytutors.com/en/tutoring-san\\_jose?](http://www.varsitytutors.com/en/tutoring-san_jose?)

## **43. Starting a Small Business (incorporating and other)**

from concept to operation)

<http://www.score.org>

<http://www.sba.gov>

<http://app1.sba.gov/training/sbprimer/index.html> (Primer course for startup

<http://www.bcorporation.net/> How to form a B Corporation

<http://www.isquare.com/>

<http://www.nfibonline.com/>

<http://www.corporate.com>

<http://www.workz.com>

<http://www.bizmove.com>

<http://www.allbusiness.com>

<http://www.entreworld.org>

<http://www.office.com>

<http://www.about.com>

<http://www.entrepreneur.com>

<http://www.heraldtribune.com/section/opinion090103> General articles from SCORE writer in FL

<http://www.irs.gov/businesses/small/index.html> IRS site starting your small business



<https://www.sba.gov/document/support--table-size-standards> Am I a small business? SBA criteria

<http://www.entrepreneur.com/ask/index.html> How- to

<http://www.startupnation.com> Find out if name is taken.  
[http://www.smallbusiness.yahoo.com/r-mainCat-m-1-getting\\_started-i](http://www.smallbusiness.yahoo.com/r-mainCat-m-1-getting_started-i)  
<http://www.smallbusiness.yahoo.com/>

<http://www.hud.gov/groups/smallbusiness.cfm>

<http://www.smalloffice.com>

<http://www.onvia.com>

<http://www.inc.com/john-rampton/top-10-hot-incubators-to-join-in-silicon-valley.html>

<http://www.inc.com/john-rampton/top-10-hot-incubators-to-join-in-silicon-valley.html>

(incubator search)

<http://stvp.stanford.edu/> Adjunct professor Steve Blank might help.

<http://www.smbtn.com>

<http://www.startupjournal.com>

<http://www.doingbusiness.org/data/exploreeconomies/united-states>

<http://www.djlaunchacademy.com/think-tank/> **This is a blog written by Daymond John who you might recall from Shark Tank**

#### **44. Tariff & Tax Information**

<http://www.irsvideos.gov/>

<http://www.irs.gov/uac/Newsroom/> Current articles and help from IRS

<https://www.irs.gov/businesses/small-businesses-self-employed> up to date information IRS June 2019

<https://www.irs.gov/newsroom/health-reimbursement-arrangements-hras>

<https://www.irs.gov/forms-pubs/about-form-3800>

<https://www.irs.gov/individuals/irs-withholding-calculator>

<https://www.irs.gov/uac/IRS2GoApp> IRS app for mobile devices

<https://www.irs.gov/Businesses/Small-Businesses-&-Self-Employed>

<https://www.irs.gov/Businesses/Small-Businesses-&-Self-Employed/Small-Business-Forms-and-Publications>

<https://www.irs.gov/businesses/small-businesses-self-employed/backup-withholding>

<https://www.irs.gov/newsroom/tax-cuts-and-jobs-act-provision-11011-section-199a-qualified-business-income-deduction-faqs>

<https://www.irs.gov/individuals/irs-withholding-calculator> From the IRS for employees

<https://www.irs.gov/individuals/find-a-location-for-free-tax-prep> VITA locations, this is a free site for tax prep..open in about February each year

<https://www.irsvideos.gov/Business/virtualworkshop> tax information for small biz



<https://www.irs.gov/newsroom/irs-revises-ein-application-process-seeks-to-enhance-security> Update on applications for EIN numbers

## 45. Trade Show Information

<http://www.globalsources.com/TRADESHW/TRDSHFRM.HTM>

<http://www.apparelnews.net/TradeShows/index.html> <http://www.buyerzone.com>

<http://www.idgworldexpo.com> <http://www.techweb.com/calendar>

<http://www.tradegroup.com/resources/showdirectories.htm>

<http://www.pcma.org>

<http://www.conventionplanner.com>

<http://www.creative-expos.com>

<http://www.e3expo.com>

<http://www.festivalnet.com/index.html> (Crafts Fairs and Exhibits)

[www.thecraftsreport.com](http://www.thecraftsreport.com) reports on the craft industry

<http://businessknowhow.tradepub.com/?pt=cat&page=Sale&flt=all> (lots of books listed)

[www.tax-aid.org](http://www.tax-aid.org) A non profit tax assistance organization see Jill Sturm e mail [admin@tax-aid.org](mailto:admin@tax-aid.org)

## 46. VC, Angel funding Crowd funding

[Http://www.nvca.org](http://www.nvca.org) National association of venture capitalists.

<http://pipelineangels.com/> Angel funding , women specific

<http://www.go4funding.com> has a listing of enterprises looking for funding.

<http://www.garage.com> angels

<http://vfinance.com> angel and vcs rate plan. services

<http://www.dfi.com>

<http://www.focusventures.com>

<http://www.3i.com> <http://www.humwin.com>

<http://www.battery.com> <http://www.jafco.com>

<http://www.trinityventures.com>

<http://www.atv.com>

<http://www.edgar-online.com/> XBRL filings there is a charge for some.

<http://www.vcaonline.com/ppm/> private placement memorandums

<http://www.seclaw.com/docs/ref/sampleprivateplacementmemorandum.pdf> sample PPM

<http://www.growthink.com/investment-banking/services/private-placement-memorandum>

<http://www.capital-connection.com/venturecapital.html>

[https://angel.co/syndicates?utm\\_source=home\\_lo\\_head](https://angel.co/syndicates?utm_source=home_lo_head)

## Crowd funding:

<http://www.fundingroadmap.com/> Found through Linkedin, Politically involved in Crowd Funding...

<http://crowdfundingprofessional.org/> non profit Crowdfunding Prof Association CFPA <https://circleup.com/>

<http://www.borsaplan.com/> How to tap retirement funds.

[http://www.huffingtonpost.com/jerry-chautin/business-financing-has-un\\_b\\_510794.html](http://www.huffingtonpost.com/jerry-chautin/business-financing-has-un_b_510794.html)

<http://www.liquidnet.com/>

[www.kickstarter.com](http://www.kickstarter.com)

<https://www.indiegogo.com/>

<http://fundanything.com/en>

[www.tilt.com](http://www.tilt.com) you will need a group to start

[www.gofundme.com](http://www.gofundme.com) note these all make use of your social capital .watch out.

## 47. Veterans information

[www.miltnews.com](http://www.miltnews.com) Latest news on benefits like insurance, education etc. <http://www.va.gov/osdbu/veteran/> Veteran qualifications for business loans. <http://www.va.gov/oal/> set asides for Veterans for contracts awarded by the government

## 48. Women's Business Sites; Center for Women & Enterprise

[index.html](#) <http://www.onlinewbc.gov> <http://www.cweboston.org>  
<http://www.nawbo.org>  
<http://www.springboardenterprises.org>  
<http://www.nwbc.gov> <http://www.wfn.com>  
<http://www.womensventurefund.org>  
<https://www.score.org/women-business-leaders-resource-center>


## 49. Work from home

[www.bbbonline.org](http://www.bbbonline.org) (for consumers)  
[www.womenforhire.com](http://www.womenforhire.com) ideas for at home jobs  
[www.ftc.gov](http://www.ftc.gov) find work at home scams.

## 50. Salary and wage information taxes, insurance

[www.payscale.com](http://www.payscale.com) [www.salary.com](http://www.salary.com)  
[www.salaryexpert.com](http://www.salaryexpert.com)  
[http://www.payscale.com/research/US/Job=High\\_School\\_Teacher/Salary](http://www.payscale.com/research/US/Job=High_School_Teacher/Salary)  
[www.cbsalary.com](http://www.cbsalary.com)  
<http://www.humanresources.hrvinet.com/free-sample-job-descriptions/>  
[http://www.paycheckmanager.com/free\\_payroll\\_calculator.aspx](http://www.paycheckmanager.com/free_payroll_calculator.aspx)  
<http://www.payroll-taxes.com/>  
<https://www.paycycle.com/external/business/paycheckCalculators.jsp>  
[http://ssa-custhelp.ssa.gov/app/answers/detail/a\\_id/240/~2011-social-security-tax-rate-and-maximum-taxable-earnings](http://ssa-custhelp.ssa.gov/app/answers/detail/a_id/240/~2011-social-security-tax-rate-and-maximum-taxable-earnings)  
<http://blog.accountingcoach.com/social-security-tax-2011/> <http://www.dir.ca.gov/DWC/>  
Workers compensation insurance .  
<https://www.velvetjobs.com/> Fashion, entertainment & Media finance & Investment jobs  
<https://www.irs.gov/newsroom/new-employer-tax-credit-for-paid-family-and-medical-leave-available-for-2018-and-2019> Tax credit for companies that provide medical leave

## 51. HR Issues

<http://www.clarkassoc.com/> consultants for HR issues  
[www.gerstco.com](http://www.gerstco.com) Discrimination issues.  
[www.skillsurvey.com](http://www.skillsurvey.com) outsourcing resume and reference checking  
[www.hirevue.com](http://www.hirevue.com) standardized video interviews with scores.  
[www.salary.com](http://www.salary.com) at market wages tracking  
[www.payscale.com](http://www.payscale.com) at market wages tracking  
<http://link.coremotivesmarketing.com/share/443/31f2acbb4919848288bab7485009d087> This is from GuideStar and the cleast expensive reprot is 350 dollars. Current as of 2014  
<http://www.entrepreneur.com/article/236122> San Jose State U site to find employees   
<https://www.irs.gov/government-entities/federal-state-local-governments/third-party-payer-arrangements-section-3504-agents> Staffing companies and IRS arrangements

[www.dol.gov/whd](http://www.dol.gov/whd) Federal and regulations for compensating employees (FLSA)  
<https://www.score.org/event/areyou-paying-your-employees-correctly> SCORE webinar  
<https://www.calsavers.com/> Info on retirement plans for small biz employees

## 52. FEDERAL STIMULUS TRACKING

<http://link.coremotivesmarketing.com/share/443/31f2acbb4919848288bab7485009d087>

## 53. Internet Privacy Help

<http://www.symantec.com/products-solutions/families/?fid=encryption>  
<http://privacy-badger-chrome.en.softonic.com/> this is a free download works with Chrome and Firefox as a proxy server  
<https://www.torproject.org/> Anonymity software

## 54 Invoicing help...programs available:

<http://quickbooks.intuit.com/invoicing/>  
<https://www.zoho.com/invoice/>  
<http://www.nchsoftware.com/invoice/>  
<https://www.waveapps.com/invoice/>  
<http://www.freshbooks.com/right-for-me>  
<http://www.netsuite.com>  
<https://squareup.com/login>  
<http://billing-and-invoice-software-review.toptenreviews.com/> (review of 10 different)

## 55. Local licenses etc. San Jose area

[www.ci.san-jose.ca.us/jplanning](http://www.ci.san-jose.ca.us/jplanning) Zoning Dept 801 N. First St (408) 277-4576  
[www.csjfinance.org](http://www.csjfinance.org) Business License Business Tax Office 800 N First st. San Jose 408) 277-4601  
[www.clerkrecorder.org](http://www.clerkrecorder.org) FICTITIOUS Business Name County Clerk 70 W. Hedding St (408) 299-5665  
[www.scif.com](http://www.scif.com) Workers State Compensation Insurance (408) 363-7600 6203 San Ignacio Avenue San Jose  
[www.ss.ca.gov](http://www.ss.ca.gov) Incorporation Secretary of State 916 657-5448 1500 11<sup>th</sup> Street Sacramento  
[www.irs.gov/](http://www.irs.gov/) Federal Withholding taxes. 800 829-1040  
[www.edd.cahwnet.gov](http://www.edd.cahwnet.gov) State Withholding taxes 888 745-3886 Employment Development Dept.  
[www.irs.gov/](http://www.irs.gov/) Employer Identification Number 800 829-1040  
[www.boe.ca.gov/](http://www.boe.ca.gov/) Seller's Permit State Board of Equalization. (408) 277-1231 250 South Second St San Jose

## 56. Disaster Relief

[https://www.edd.ca.gov/about\\_edd/coronavirus-2019/faqs/WARN.htm](https://www.edd.ca.gov/about_edd/coronavirus-2019/faqs/WARN.htm)  
<https://www.score.org/coronavirus> COVID-129 Resource center.  
<https://www.uschamber.com/co/small-business-coronavirus> From the Chamber of Commerce  
SBA Kevin Wynne PUBLIC INFO OFFICE Sacramento , CA 916 847 2638 [kevin.wynne@sba.gov](mailto:kevin.wynne@sba.gov)  
<https://disasterloan.sba.gov/ela> Upto date disaster relief coronovirus VOVID-19  
Disaster Loan Outreach Center at 200 E. Santa Clara St., 12th Floor in San Jose. Businesses can get up to 2 million dollars for combination of property damage or economic injury.  
<https://www.sba.gov/funding-programs/disaster-assistance>  
<https://www.cdc.gov/coronavirus/2019-ncov/community/organizations/businesses-employers.html> Coronavirus information from CDC  
<https://score.app.box.com/s/4fy8se11q82dkslclysvxajbrumrx68v> Corono virus program help  
<https://help.score.org/hc/en-us/sections/360007752213-COVID-19-Information-and-Resources>

<https://www.score.org/coronavirus-sba-loans>

<https://app.livestorm.co/small-business-majority/no-interest-and-low-interest-and-disaster-loans-for-california-small-business-owners>

<https://www.irs.gov/newsroom/treasury-irs-and-labor-announce-plan-to-implement-coronavirus-related-paid-leave-for-workers-and-tax-credits-for-small-and-midsize-businesses-to-swiftly-recover-the-cost-of-providing-coronavirus>

[https://www.cnbc.com/2020/03/20/facebook-coronavirus-moves-could-help-restore-its-reputation.html?fbclid=IwAR2axEmt9KidldlC0NLV8eV7cvehJEa\\_Fq7ebpnxDV6v7ijrXU4aO2-3RE](https://www.cnbc.com/2020/03/20/facebook-coronavirus-moves-could-help-restore-its-reputation.html?fbclid=IwAR2axEmt9KidldlC0NLV8eV7cvehJEa_Fq7ebpnxDV6v7ijrXU4aO2-3RE)

See also for the city of San Jose file CityofSJDisasterLoanInfo

